



Robert White

Senior Consultant

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Areas of expertise

Robert is experienced in financial modelling and development appraisals, which he can use to provide an understanding of the implications of projects for all parties. His understanding of the wider context of development, including the planning system, enables him to provide rounded advice. He particularly enjoys working with clients to ensure projects are not just deliverable but provide the maximum possible benefit for the client and stakeholders.

Robert works with clients from both the private and public sector on a wide range of projects. These include individual schemes, through to larger programs and infrastructure projects such as the Bakerloo Line Extension and Didcot Garden Town Delivery Plan, the latter of which resulted in £120m of government infrastructure funding.

Robert also advises on housing need, including through GIS methods. He is experienced in project management and adept at organizing team collaboration. A number of Robert's previous projects have involved options appraisals, including regeneration and transport infrastructure projects.

Robert has previously worked for the Council on Tall Buildings and Urban Habitat and has an MSc in International Real Estate and Planning, which he studied at University College London.

Key experience

Bakerloo Line Extension, Southwark (TfL) – Robert supported TfL with regard to reviewing options for the Bakerloo Line Extension. This has included analysis of alternative development scenarios and the potential for value capture through over-station development/CIL/DRAM etc.

Island Estates, Tower Hamlets (One Housing Group/Argent) – Robert supported One Housing Group and Argent in appraising their existing housing stock, contributing to a wider options

Key projects

Bakerloo Line Extension, London
Swandon Way, Wandsworth
Berinsfield Community Improvement Scheme, South Oxfordshire
Canada Water Masterplan, Southwark
500 White Hart Lane, Haringey
North Quay, Tower Hamlets
Didcot Garden Town, South Oxfordshire
Otterpool Garden Town
Rushden Lakes

Key clients

Argent
Berkeley Homes
British Land
Department for Communities and Local Government
London Square
One Housing Group
Places for People
South Oxfordshire District Council
Transport for London
Urban & Civic
Wellcome Trust



appraisal of block viability. Robert has coordinated inputs from a range of departments and sources in order to ensure suitable data for the exercise.

Canada Water, Southwark (British Land) – Robert has worked with British Land to develop the proposals for a mixed-use scheme consisting of 3,000 homes and 2m ft² of commercial space at Canada Water. Robert's work on the project has included reviewing housing need and scheme viability.

Berinsfield, South Oxfordshire (SODC) – Robert has worked with SODC on bringing forward a project to fund new community infrastructure through housing development. As well as managing the project, Robert has worked on development appraisals and creating the proposed housing mix.

Didcot Garden Town (South Oxfordshire District Council) – Robert worked as part of an interdisciplinary team to produce the delivery plan for Didcot Garden Town. As well as coordinating the plan as a whole, he worked on the housing and technology chapters.

Otterpool Park Garden Town – Robert is working on this strategic project in Folkstone and Hythe that will include the development of up to 10,000 homes. A key part of this work is developing a Housing Strategy to provide an understanding of the types of home that will best meet the needs of local residents, the wider borough, growing businesses and general market demand. The Housing Strategy will provide a robust unit mix to ensure the project delivers on its objectives of sharing benefits and being delivered in good time to meet housing need.

Rushden Lakes – Robert provided a development appraisal of the site to ascertain its deliverability as part of its application for allocation. Robert worked with colleagues to ensure a robust evidence base was obtained and sensitivity testing was conducted. The appraisal provided a clear assessment of the viability of the site and its ability to come forward for development within the local plan period.

Swandon Way, Wandsworth (London Square) – Robert was involved in the creation of the affordable housing and development strategy for this mixed-use development. The mixed-use project included 500 residential units, office space and associated retail. The application was approved by the council in January 2018.